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FCCL: 3QFY26 EPS clocks in at PKR 1.41, up 62% YoY

Fauji Cement Company Limited

PSX: FCCL | Bloomberg: FCCL PA | Reuters: FAUC.PSX

- FCCL announced its 3QFY26 results, wherein the company reported an EPS of PKR 1.41, up by 62% YoY. This takes 9MFY26 EPS to PKR 4.39 up 15% YoY. The company did not announce any dividend for the quarter.
- Net sales for 3QFY26 clocked in at PKR 22.4bn, up 16% YoY, primarily due to 18% YoY growth in local dispatches along with 1% YoY increase in net retention to PKR 823/bag, offsetting the plunge in exports to Afghanistan. Gross margins improved 3ppts YoY, clocking in at 36%, reflecting cost optimization due to increased reliance on renewables along with absence of low-margin exports.
- Finance costs dropped 37% YoY to PKR 1.0bn owing to a decline in interest rates and deleveraging of the balance sheet. Debt/equity ratio declined to 0.33x in 3QFY26 (from 0.51x SPLY).
- Other income surged 2.0x YoY to PKR 692mn primarily on the back of increase in cash and cash equivalents to PKR 14.5bn in 3QFY26 (as compared to PKR 7.6bn SPLY)
- On a sequential basis, earnings declined 14% QoQ, as net sales dropped 6% due to a 6% QoQ decline in local dispatches, along with complete halt of exports to Afghanistan, following Afghan border closure. Volume contraction was partially offset by 2% QoQ increase in net retention, while gross margins improved 1ppt QoQ.

Key Data

PSX Ticker	FCCL
Target Price (PKR)	67
Current Price (PKR)	49
Upside/(Downside) (%)	37%
Dividend Yield (%)	4%
Total Return (%)	41%
12-month High (PKR)	63
12-month Low (PKR)	36
Outstanding Shares (mn)	2,452
Market Cap (PKR mn)	119,650

Source: PSX, Akseer Research

Financial Estimates (PKR mn)	3QFY25	3QFY26E	YoY	9MFY25	9MFY26E	YoY
Sales	19,310	22,430	16%	67,154	69,784	4%
Cost of Sales	13,041	14,427	11%	44,100	46,053	4%
Gross Profit	6,269	8,003	28%	23,054	23,731	3%
Selling and Distribution	847	804	-5%	2,250	2,405	7%
General and Admin	408	448	10%	1,257	1,461	16%
Other Operating Expenses	232	416	80%	1,044	1,220	17%
Other Income	343	692	102%	1,326	2,105	59%
Finance Cost	1,636	1,026	-37%	4,640	3,235	-30%
Profit Before Tax	3,489	6,001	72%	15,189	17,514	15%
Taxation	1,349	2,541	88%	5,782	6,739	17%
Net Income	2,140	3,459	62%	9,407	10,776	15%
EPS (PKR)	0.87	1.41	62%	3.84	4.39	15%
DPS (PKR)	0.00	0.00		0.00	0.00	

Source: Company Accounts, Akseer Research

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